



PERFORMANCE AT A GLANCE

	2016-17	2015-16	2014-15	2016-17	2015-16	2014-15
	---(US \$ Million)---			---(Rupees in Lacs)---		

I. FINANCIAL						
Total Revenue	182.25	149.64	167.22	1,18,170.46	99,252.95	1,04,527.96
Gross Profit *	62.86	59.80	51.67	40,756.56	39,666.44	32,297.20
Profit Before Interest & Tax	57.37	54.81	46.93	37,199.94	36,353.05	29,335.13
Profit Before Tax	53.69	50.07	43.15	34,814.19	33,212.65	26,972.78
Profit After Tax	34.88	33.11	27.98	22,614.04	21,960.41	17,489.05

* Profit before Depreciation, Interest & Tax

What Company Owns

Net Fixed Assets	109.33	87.82	93.69	70,886.58	58,246.67	58,568.23
Capital Work in Progress	0.75	15.29	8.53	484.80	10,141.12	5,330.90
Other assets	10.48	10.69	10.30	6,796.89	7,093.64	6,439.53
Working Capital	45.02	46.02	43.30	29,190.16	30,527.51	27,061.90
Total	165.56	159.82	155.82	1,07,358.43	1,06,008.94	97,400.56

What Company Owes

Net Worth:						
- Share Capital	41.33	40.40	42.87	26,800.00	26,800.00	26,800.00
- Reserves	110.02	88.08	73.78	71,339.11	58,423.14	46,120.39
- Total	151.35	128.48	116.65	98,139.11	85,223.14	72,920.39
Borrowings	0	19.18	26.65	-	12,719.87	16,657.45
Deferred Tax Liability	14.22	12.16	12.51	9,219.32	8,065.93	7,822.72
Total	165.57	159.82	155.82	1,07,358.43	1,06,008.94	97,400.56

Note: Exchange rate used:

1 US \$ = Rs. 64.84 as on 31/03/2017

1 US \$ = Rs. 66.33 as on 31/03/2016

1 US \$ = Rs. 62.51 as on 31/03/2015

II. OPERATING PERFORMANCE Thousand Metric Tonnes (TMT)

Terminalling & Safekeeping	3,264.95	3,331.73	3,081.61
Direct Marketing	185.61	128.25	108.92
Bottling Services	230.24	201.11	158.55
Total	3,680.80	3,661.09	3,349.08

III. MANPOWER (recruited) (Nos.)

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